



Popcorn Tips

Ideas for boosting your Groups sales when you're down to the

crunch



Remember...

You miss 100% of the shots you never take

~Wayne Gretzky

If you never try, you'll never know what you are capable of

~John Barrow

If you visit 0 people, you will make 0 sales

Places to visit...

- A local retirement community, apartment complex
- Banks
- Realtors
- Car Dealerships
- Parent's Workplace
- Your Neighbourhood



Safety and Helpful Hints

- **NEVER** enter anyone's home
- **NEVER** sell after dark unless you are with an adult
- **ALWAYS** walk on the sidewalk and driveway
- **ALWAYS** sell with another youth or with an adult
- **ALWAYS** wear your uniform
- **ALWAYS** smile and introduce yourself
- **ALWAYS** tell your customers why you are selling popcorn
- **KNOW** the different kinds of products you are selling
- **ALWAYS** say "Thank You"
- **ALWAYS** have a clean order form with a pen



It's not too late!

Reasons Why YOU Should Participate

10. Risk-free commission for our group
9. Outstanding prizes for our Scouts.
8. Scouts can earn college scholarships.
7. Scout advancement opportunities.
6. Support for our men and women in the military services.
5. Earn money for camp and other Scouting activities.
4. Scouts learn valuable inter-personal and sales skills.
3. It easy and it sells itself.
2. Funds our group's entire year of Scouting!
1. It's FUN!



